| giz | Evaluation Scheme for Technical Assessment of Offers |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Section/ Division: 3800 | Assignment Title: Technical support to the inception of the "Clusters 4 Development: Better Business Sophistication in Georgia" Project | Clusters 4 Development: Better Business Sophistication in Georgia |  |  |  |  |  |  |
|  |  | Weighting in \% <br> (2) | points <br> (max. <br> 100) <br> (3) | $\begin{aligned} & \text { assess- } \\ & \text { ment } \\ & \text { (2) } \times(3) \end{aligned}$ (4) | $\left\lvert\, \begin{gathered} \text { points } \\ \text { (max. 100) } \end{gathered}\right.$ | $\begin{gathered} \text { assess- } \\ \text { ment } \\ (2) \times(5) \end{gathered}$ (6) | $\left\lvert\, \begin{gathered} \text { points } \\ \text { (max. 100) } \end{gathered}\right.$ | $\begin{gathered} \text { assess- } \\ \text { ment } \\ (2) \times(7) \end{gathered}$ |
| 1 | Appropriateness of suggested concept and work plan |  |  |  |  |  |  |  |
|  | Interpretation of objectives | 5 |  |  |  |  |  |  |
|  | Strategy of implementation | 5 |  |  |  |  |  |  |
|  | Management of processes, cooperation, learning and innovation | 10 |  |  |  |  |  |  |
|  | Work schedule and timelines | 10 |  |  |  |  |  |  |
|  | Monitoring and evaluation concept | 5 |  |  |  |  |  |  |
| Subtotal for 1 |  | 35 |  |  |  |  |  |  |
| 2 | Experience of the Consultant |  |  |  |  |  |  |  |
|  | Excellent communication, facilitation and moderation skills | 10 |  |  |  |  |  |  |
|  | Strong research, analytical and report writing skills | 10 |  |  |  |  |  |  |
|  | Advanced computer skills including Microsoft Office and web-based applications | 10 |  |  |  |  |  |  |
|  | At least 5 years of relevant professional experience providing consulting services to / working on the projects for to the companies, cluster organizations, international development agencies working in the field of private sector development. | 10 |  |  |  |  |  |  |
|  | Proven track record of undertaking analytical work and prepare working papers, reports and studies | 5 |  |  |  |  |  |  |
|  | Professional experience in at least two of the following areas: <br> i.Sectoral research and analysis in apparel and apparel manufacturing industries; <br> ii.Management in apparel and apparel manufacturing industries; <br> iii.Digital transition in the private sector companies (preferably in apparel and apparel manufacturing industries); <br> iv.Organizational and business strategy development (preferably in apparel and apparel manufacturing industries); <br> v.Organizational capacity development (preferably in apparel and apparel manufacturing industries); | 10 |  |  |  |  |  |  |
|  | Excellent knowledge of English and Georgian knowledges; | 10 |  |  |  |  |  |  |
| Subtotal for 2 |  | 65 |  |  |  |  |  |  |
| Grand Total |  | 100 |  |  |  |  |  |  |

